### **Department of Defense**



### **End-to-End Procurement Process**

Mr. Mike Williams
Chief, DCMC Paperless Contracting Center



### **Agenda**

- **9** Introductions
- Background
- Approach
  - Results To Date
  - Near Term Actions
  - Remaining Activities
- Progress Review with DCMC and DFAS
- Questions



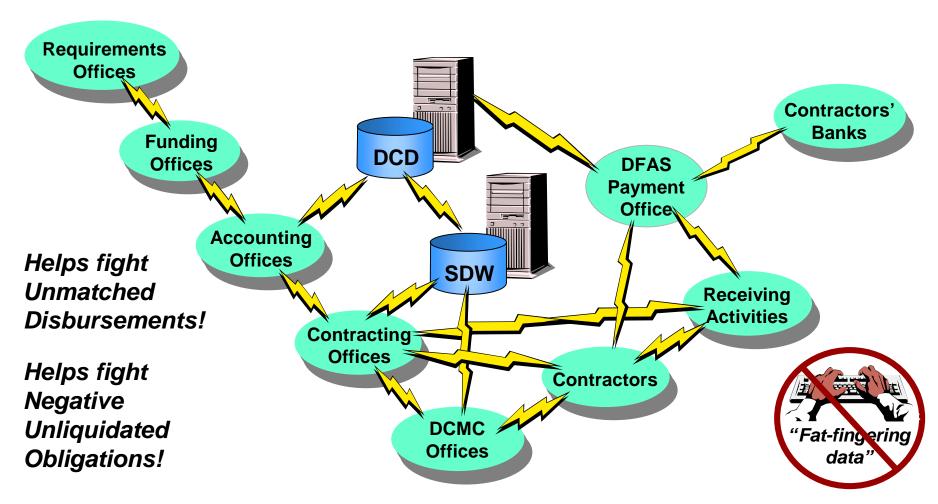
### **Background**

- The Deputy Secretary of Defense's Paperless
  Acquisition Goals--particularly as they relate to Unmatched
  Disbursements and Negative Unliquidated Obligations
- Management Reform Memorandum #2, Moving to a Paperless Contracting Process by January 1, 2000
- "As-is" Contracting Process Model developed by Paperless Contracting Working-level IPT in early 1998
- September 22nd Director, Defense Procurement
  Memo--DCMC Lead "an 'End-to-end' Process Review of
  Contracting Requirements and SPS Systems Interface Issues."
- Defense Reform Initiative Directive #47 Signed 9 Dec
   98 End-to-End Procurement Process
- Second Stablished Website at http://www.dcmc.hq.dla.mil/centers/paperless/e2e/index.htm



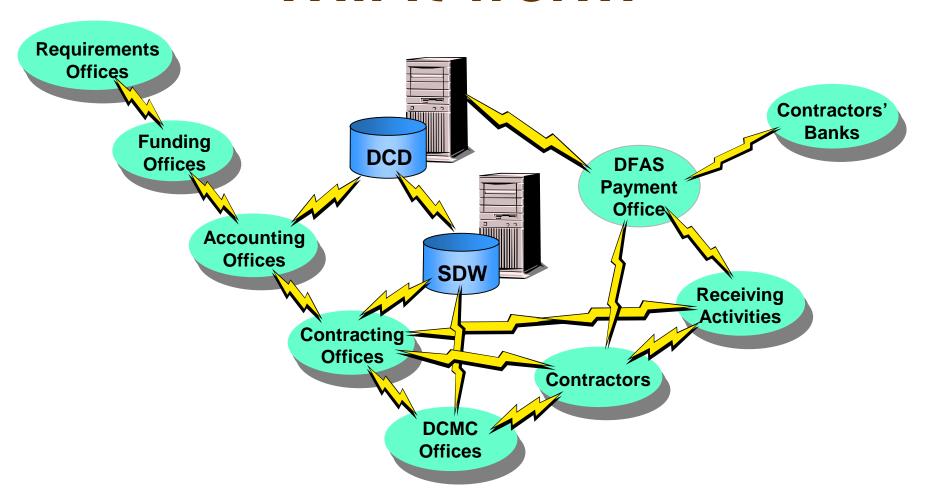
### The Paperless Acquisition Vision

... seamless ... all electronic ...



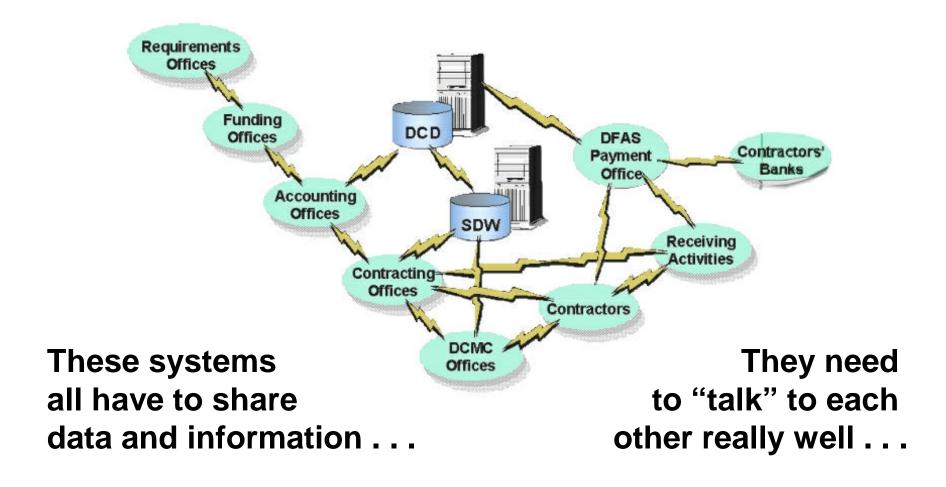


# Will it work?





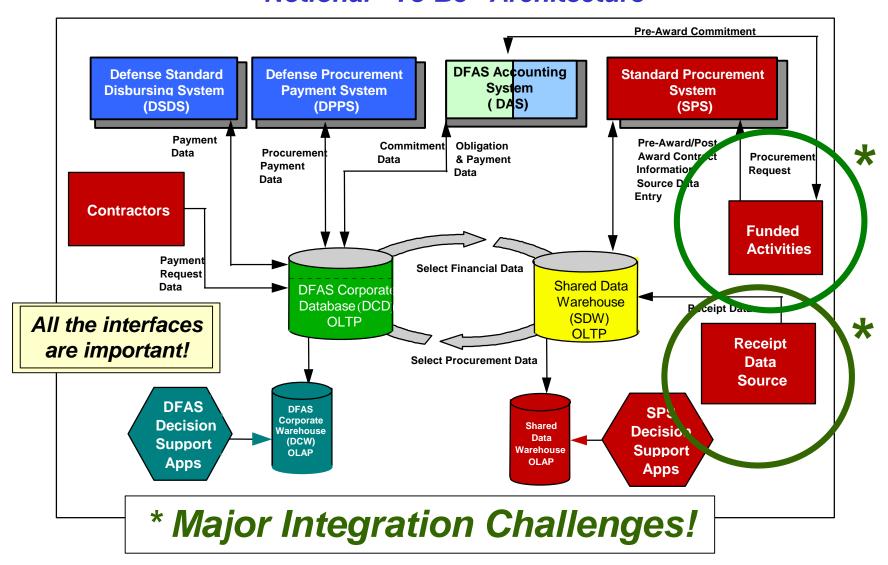
# Only if everyone helps make sure!





#### **Integration Challenges**

#### Notional "To-Be" Architecture





# Why We're Here

### **Goals and Expectations:**

• Develop an "End-to-End" Process Flow for the Contracting Process as Envisioned for FY 00, as Enabled by Electronic Initiatives

Seamless interoperability is the goal!





### Scope of Our Effort

- Define the "To Be" Environment for the DoD **Contracting Process, Worldwide, Including:** 
  - Requirements
  - Solicitations
  - Awards and Modifications
     Contract Closeout
- Receipts
- Payments
- Address Process Dependencies, Integration Requirements, Information Requirements, and Responsibilities
- Seamless Data Flow Between Business Processes

Business "Processes" vs. "Practices"



## **Approach**

Phase 1 - Model Template

**⊕** "Process" SMEs

Phase 2 - Develop Process Model

• "Technical" Data Exchange SMEs

Phase 3 - Detailed "To-Be" Model

As many levels of indenture as needed

**9** Smaller Group of SMEs

Phase 4 - System Cross-Walk

Phase 5 - "Final Polishing" Session

Develop Reports and Briefings

November 17-19

December 8-10

January 5-7 January 26-28 February 9-11

February 23-24

Early March

Mid-March



#### November 17-19, 1998

- Create a To-Be Procurement Process Model Template
  - Develop Process Model Composition
  - Detail Process Model Map
  - Identify Process Inputs/Outputs
- Capture Pertinent Business Rules
- Capture Improvement Ideas and Opportunities



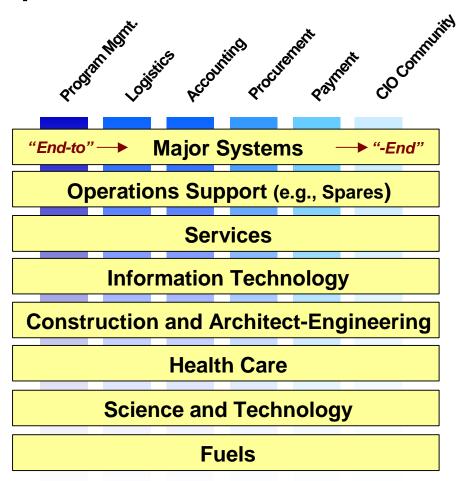
### **Phase 1 - Model Template**

Purpose of Session: Develop Outline "To Be" Process

The communities involved in the process . . .

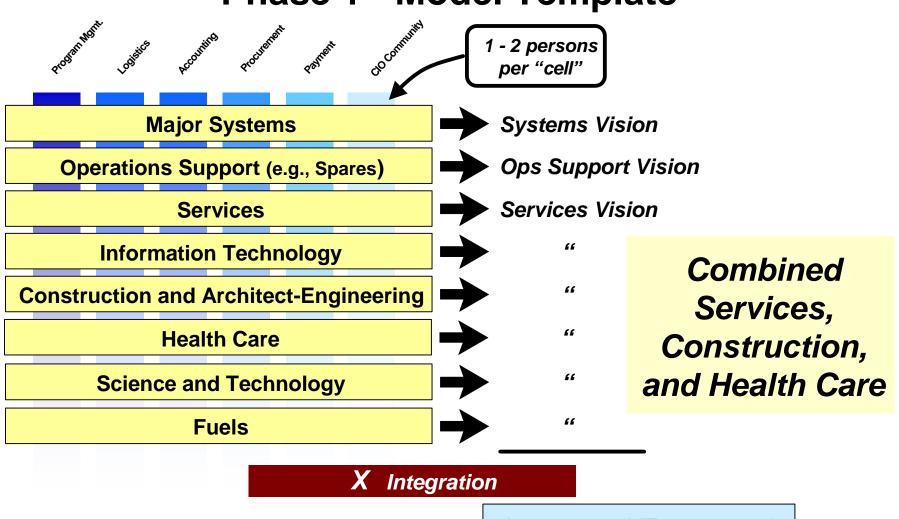
"What we buy drives how we buy!"

"End-to-End" views . . .





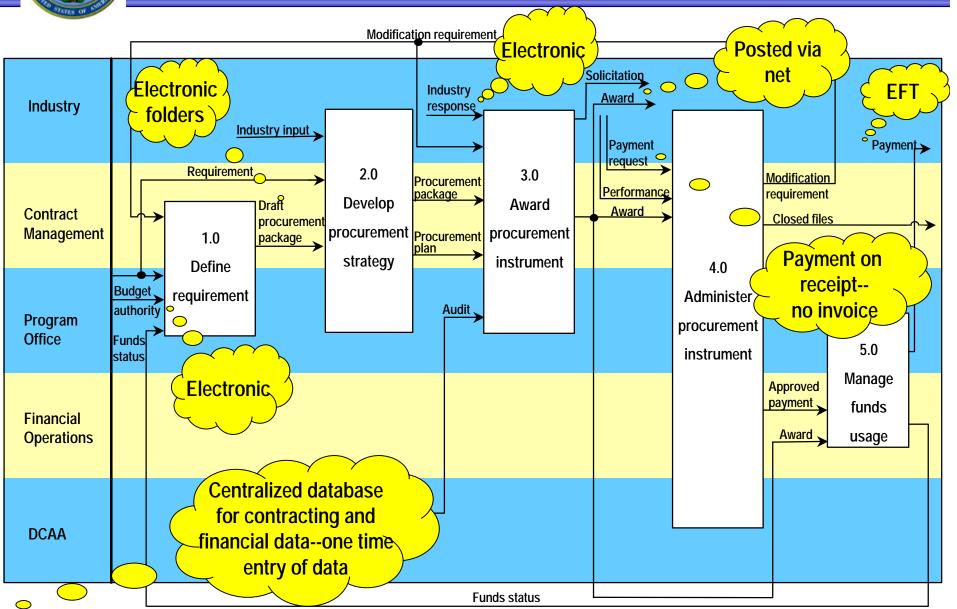
#### **Phase 1 - Model Template**



Integrated Framework



## **To-be Procurement Process Map**





### Integrated Framework

- Similar to As-Is Process Model at Macro-Level
- Increase Use of Electronic Transactions
  - More Use of World Wide Web
  - Use Wide Area Workflow for Receipts/Payments and Contract Closeout
- 6 Changed Some Inputs/Outputs and Roles
  - Deleted Invoices
  - Payment Requests "Approved" by Contract Admin
  - DFAS Functions as Accountant and Bank



### Improvement Ideas

- Posted to Web-Site
- Organized by Subgroup and "As-Is" Process Area
- Samples:
  - Contractor Access to SDW
  - Single Site for Posting Solicitations
  - Automatic Notification of Award (or Modification)
  - On-line Access to Delivery and Payment Status
  - Update Statutes for "Electronic Acquisition"
  - Eliminate Invoices
  - Refunds via EFT



#### **December 8-10, 1998**

- Refine Procurement Process Model
- Divided Group into Four Areas
  - Procurement Planning
  - Pre-Award
  - Post Award
  - Receipts and Payments
- Identify Data Elements and Sources
- Identify "Connectivity" Issues
- Capture Improvement Ideas



### **Several Sessions - Ongoing**

- Integrate and Incorporate Phase 1 and 2 Results
- Develop Initial "To-Be" Procurement Process Model
- Define "To-Be" Process Inputs/Outputs
- Build Initial "To-Be" Systems Models to Document Process Flow
- Document Pertinent Business Rules
- Incorporate Improvement Ideas and Opportunities



### February 23-24, 1999

- Review Results with Key Systems Program Offices
  - SPS/SDW
  - DPPS/DCD
- Refine "To-Be" Models as Necessary
- Refine Business Rules and Recommendations



### Early March, 1999

- One-Day Conference to Present Results
- Scrub Models with SMEs
  - Phase 1 Participants
  - Phase 2 Participants
  - Anyone Else
- Refine "To-Be" Models as Necessary
- Refine Business Rules and Recommendations



### Progress Review

- Owe Progress Review to DCMC (Maj Gen Malishenko) and DFAS (Mr Amlin)
- Review Needed by February 22, 1999
- Status Report of Where We Are
  - Need to Incorporate Phase 1 and Phase 2 Results
  - Want to Show Initial "To-Be" Process Model
- Coordinate Through Core Group
  - **6**Coordinate via Web?



#### Final Words . . .

- "To-Be" Procurement Process Activity Underway
- Need Continued Support for Upcoming Phases
  - Additional SMEs
  - 6 Review Results (Posted to Website)
  - Coordination
- Progress Review





# **Any Questions?**

